

Developments

Let's accelerate your wealth

We're passionate about Property. And, we're advocating for a memorable way of securing you the right profit margin on your development.

We spend time developing our skills, to make sure your development kills. From start to finish, we can coordinate it all, we specialise in property, for Melbourne.



Process

Below is our step by step process



STEP 01

Strategy and costing proposal

Your Elephant Mortgage and Property Advisor will arrange a time to speak with you. We look to gain an understanding of why your doing this development and what pain points and risks we can help with. From here we will provide you our costs and proposed work, so you can easily determine your next steps on both the finance and property acquisition and sale side.

STEP 02

Feasibility

It's all about the numbers at the end of the day. The feasibility study will allow you to understand the potential profits, the risks to that profit and the key drivers to enable success.

STEP 03

Finance and / or acquire

FINANCE SIDE

We take the time to review all 25+ lenders, to make sure, you get the best result. Land to construction, we will tackle it all. From; rate, to structure, to fixed and variable, including terms and conditions. We finalise our choice of lender here, and make sure you understand why.

PROPERTY SIDE

We can help you locate, negotiate bid or buy if you don't have a site. In addition to this, if you do have a site however require pre-sales, build contract negotiation, site layout and costs, we're big enough to help on all aspects.

STEP 04

Manage

FINANCE SIDE

Construction payments, finance checks and making sure we are meeting all our hurdles.

PROPERTY SIDE

Development management, build consultation and address each stage of the site progression.

STEP 05

Complete

Celebrate when its all finalised.

Whilst you breathe a sigh of relief we will get to work ensuring the banks line up as early as possible. From then onwards, we are here to talk about the next one. and many more to come.

